ISSUE DATE: 06/01/2025
EXPIRE DATE: 07/12/2025

PRODUCT ORIGIN: (KAZAKHSTAN)& (RUSSIAN) PAYMENT TERMS: IRREVOCABLE TRANSFERABLE SBLC MT760, DLC MT700, MT103/TT, CURRENCIES: DOLLAR, TRIAL SHIPMENT: BUYER'S TARGET TRIAL QUANTITY LOADING: VLADIVOSTOK, AKTAU, JURONG, FUJAIRAH, HOUSTON & ROTTERDAM PRICES: NEGOTIABLE (TARGET PRICING ACCEPTED) CONTRACT (SPA) MUST BE RETURNED WITHIN 5 BANKING DAYS INSTRUMENT ISSUANCE DEADLINE - 7 - (SEVEN) BANKING DAYS (MAXIMUM). ICPO will only be accepted with our contract procedures. PROCEDURES: NON-NEGOTIABLE & NON-AMENDABLE

NOTE: BANKING INSTRUMENTS ARE NOT ACCEPTED FOR CIF SHIPMENTS BELOW 50,000 METRIC TONS BUYER IS REQUIRED TO PAY SHIPMENT & ALLOCATION CHARGES VIA MT103 TO ENABLE US DELIVER THE SHIPMENT TO THEIR DESIGNATED PORTS WITH NO ADDITIONAL PAYMENTS NOR CHARGES.

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82
PRICE: GROSS $330/NET $325.00 Per MT CIF/ASWP
PRICE: GROSS $290/NET $285.00 Per MT FOB
QUANTITY: (50,000-200,000) MT Per Month

DIESELGASOILULTRALOWSULFURDIESEL50PPM

QUALITY: 130 - 180 Flashpoint/15 -1500 PPM Sulfur Level
PRICE: GROSS $420/NET$410.00 Per MT CIF/AWSP
PRICE: GROSS $400/Net$390.00 Per MT FOB
QUANTITY:(50,000 –500,000) MT Per Month

DIESEL EN 590 10 PPM; EURO 5, Euro4
PRICE: GROSS $390 /NET$385.00 PER MT CIF/ASWP
PRICE: GROSS $300 /NET$295.00 PER MT FOB
QUANTITY:(50.000 MT–300.000) MT Per Month

MAZUTM100
PRICE: GROSS $350/NET$340.00 Per MT CIF/ASWP
PRICE: GROSS $330/$320.00 Per MT FOB
QUANTITY: (50,000-200,000) MT

JET FUEL JP54 &JETA191/91(AVIATIONKEROSENECOLONIAL GRADE 54)
PRICE: GROSS $65/ NET$63.00 PER BBL (CIF/FOB)
QUANTITY SPOT: (2,000,000-5,000,000) BARRELS

HSD2 (HIGH SPEED DIESEL) 50PPM
Price: GROSS$370/NET$360.00 Per MT CIF/ASWP
Price: GROSS $350/NET$340.00 Per MT FOB
QUANTITY: (50,000-200,000) MT

D6 VIRIGIN FUEL OIL
PRICE: GROSS$0.50/NET$0.47 PER GAL CIF/ASWP
PRICE: GROSS$0.42/NET$0.39 PER GAL FOB
QUANTITY:(5,000,000–50.000,000) GALLONS

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EXPORT BLEND CRUDE OIL (REBCO) – GOST 51 858-2002 / 9965-76 [R.E.B.C.O.]

Price:GROSS$70/Net$66.00Per BBL
PRICE: GROSS$60/Net $56.00 per BBL FOB
QUANTITY: (50,000-6,000,000) BBLS

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL) FLASHPOINT 66…

Price:GROSS$350/NET$340.00Per MT (CIFASWP)
Price: GROSS330$/NET320.00$ Per MT (FOB)
QUANTITY: (50,000-300,000) MT

LIQUIFIED PETROLEUM GAS (PROPANE (C3H8) 50%+ BUTANE (C4H10) – LPG

PRICE:GROSS$370/NET$360.00Per MT CIF/ASWP
PRICE: GROSS$350/NET$340.00 Per MT FOB
QUANTITY: (50,000-800,000) MT

LIQUIFIED NATURAL GAS 5542-87 (LNG)

Price:GROSS$380/NET$370.00Per MT CIF/ASWP
Price: GROSS$360/NET$350.00 Per MT FOB
QUANTITY: (50,000-1,000,000) MT

BITUMEN:40/50.60/70&80/100/PETROLEUM ASPHALT- MTS &ABOVE

TECHNICALSTANDARD: GOST 22245-90
PRICE: GROSS$320/NET$310.00 Per MT CIF/ASWP
PRICE: GROSS$300/NET$290.00 Per MT FOB
QUANTITY: (50,000-200,000) Per MT

UREA N46% GRANULAR / FERTILIZER 46% PRILLIED TECHNICAL STANDARD: GOST 2081-92

PRICE:GROSS$280/NET$270.00Per MT CIF/ASWP
PRICE: GROSS$260/NET$250.00 Per MT FOB
QUANTITY: (50,000-200,000) MT

DAP Di-Ammonium Phosphate/ Diammonium Phosphate (DAP) 18-46-0, 98%, 99%

PRICE:GROSS350$/NET$340.00 PerMTCIF ASWP (Bags= $4)perbag.
PRICE: GROSS$330/NET$320.00 Per MT FOB
QUANTITY: (50,000-200,000) MT

CST-180/380 FUEL OIL

PRICE: GROSS$350/NET$340.00 Per MT CIF/ASWP
PRICE: GROSS$330 /NET$320.00 Per MT FOB
QUANTITY: (50,000- 200,000) METRIC TONS

GASOLINE 91 RON (UNL) 93, 89, 95 OCTANES

PRICE:GROSS$300/NET$290.00 Per MT CIF/ASWP
PRICE: GROSS$280/NET$270.00 Per MT FOB
QUANTITY:(50,000 -300,000) METRIC TONS

BASE OIL SN.150, SN 100, SN 300, SN 500

PRICE:GROSS$300 /NET$290.00 Per MT/ASWP
PRICE: GROSS$270/NET260.00 Per MT FOB
QUANTITY: (50,000 – 300,000) MT

PETROLEUM COKE

PRICE: GROSS$72/NET$70.00Per MT CIF/ASWP
PRICE: GROSS$68/NET$65.00 Per MT FOB
QUANTITY: (50,000- 5,000,000) METRIC TONS

SULPHUR GRANULAR
QUANTITY:(50,000-500,000) METRIC TONS
PRICE: GROSS$360/NET$353.00 Per MT CIF/ASWP
Price: GROSS$350/NET$343.00 Per MT FOB

LIGHT CRUDE OIL
PRICE: GROSS$130/NET$120.00PERMT (CIF ASWP)
PRICE: GROSS$110/NET$100.00 PER MT (FOB)
QUANTITY: (50,000 – 700,000)PER MT

LIGHT CYCLE OIL LCO
PRICE: GROSS$200/NET$190.00 PERMTCIF ASWP,
PRICE: GROSS$180/NET$170 PER MT FOB
QUANTITY: (50,000(Min. Order) to 400,000 PER MT

PREMIUM MOTOR SPIRIT (PMS)
PRICE: GROSS$210/NET $200.00 PerMT CIF
Minimum Quantity:(50,000 - 400,000) Metric Tons

COMPRESSED NATURAL GAS (CNG)
PRICE: GROSS$280/NET$270:00 Per MTCIF
PRICE: GROSS$260/NET $250 Per MT FOB
QUANTITY: 250,000,000 (MILLION)Cubic Feet for First Trial Shipment

ESPO BLEND CRUDE OIL GOST R 518585-2002

PRICE: GROSS$85 /NET$83.00 USDPERBBL(CIF/FOB)
MINIMUM QUANTITY: (2,000,000- 50,000,000) BBLS

METHANOL
PRICE: GROSS$320 /NET$310 PERMT (CIF/FOB)
MINIMUM QUANTITY: (50,000 - 300,000) METRIC TONS

PETROLEUM NAPHTHA
PRICE: GROSS$420 / NET$410.00PERMETRICTONS (CIF/FOB)
MINIMUM QUANTITY: (50,000-300,000) METRIC TONS

POLYETHYLENE,HDPEFORINJECTIONMOLDINGANDMFR-20
PRICE: GROSS $800 /NET$790.00 PER METRIC TONS (CIF/FOB)
QUANTITY: (5,000- 50,000 METRIC TONS

CONDENSATE OIL
PRICE: GROSS$220/ NET$210.00 PER METRIC TONS (CIF)
PRICE: GROSS $210/ NET$200.00 PER METRIC TONS (FOB)
QUANTITY: (50,000 - 500,000) METRIC TONS

EXHAUST FLUID DEF
PRICE: GROSS$7/ NET$6 PER GALLON (CIF)
PRICE: GROSS$6 / NET$5 PER GALLON (FOB)
QUANTITY: (1,000,000 - 6,000,000) GALLONS

BIODIESEL
PRICE: GROSS $370 / NET$34.00PERDRUM METRIC TONS (CIF/FOB)
MINIMUM QUANTITY: 20,000 - 100,000 DRUMS

NPK

PRICE: GROSS$250 /NET$240.00 PER METRIC TONS (CIF)
PRICE: GROSS $230 / NET$220.00 PER METRIC TONS (FOB)
QUANTITY: (50,000 -500,000) METRIC TONS

ULTRA LOW SULFUR FUEL OIL (ULSFO)

PRICE:GROSS$290/NET$280.00 per MT CIF/ASWP
PRICE: GROSS$270 /NET$260.00 Per MT FOB
QUANTITY: 50,000 - 300,000 METRIC TONS

MARINE DISTILLATE FUEL

PRICE:GROSS$160/NET$150.00 per MT CIF/ASWP
PRICE: GROSS$140/NET$130.00 per MT FOB
QUANTITY: (50,000 - 300,000) METRIC TONS

HIGH POUR FUEL OIL (HPFO)

PRICE:GROSS$300/NET$290.00USDNETon CIF/ASWP
PRICE: GROSS$280/NET$270.00 USD NET on FOB
QUANTITY: (50,000 - 300,000) METRIC TONS

HIGH FUEL OIL (HFO)

PRICE: GROSS$230/NET$220.00 per MT CIF/ASWP
PRICE: GROSS$210 /NET$200.00 Per MT FOB
QUANTITY: 50,000 - 300,000 METRIC TONS

HIGH SULFUR HEAVY CRUDE OIL

PRICE:GROSS$160/NET$150.00 Per MT CIF/ASWP
PRICE: GROSS$140 /NET$130.00 Per MT FOB
QUANTITY: (50,000 - 300,000) METRIC TONS

ALUMINUM METAL, COPPER, IRON, STEEL SCRAPS, USED RAILS (HMS1 & HMS2)

PRICE: GROSS $1250/NET $1000 CIF/FOB
QUANTITY: (50,000 - 1,000,000) metric tons per month

CIF - BANK INSTRUMENT PROCEDURE

1. Buyer issues an Irrevocable Corporate Purchase Order (ICPO) in Seller's name along with Company, and along with buyer's passport copy.
2. Seller issues SPA to Buyer. Within 12 hours Buyer signs seals and returns the SPA to seller, Seller gives Partial proofs of products, PPOP authentication/approval legalized by the Ministry of energy/Chambers of commerce.
3. Seller notarizes the contract, at its own expenses and submits Partial Proof of Product (via email) as follows:
   (A) Seller Irrevocable Commitment to Supply
   (B) Statement of Availability of product
   (C) Certificate of origin
   (D) Commercial Invoice for the first value shipment.
   (E) Refinery's Export License
   (F) Seller's Contract Passport Signatory
4. Within 7 banking days, Buyer's bank sends non-Transferable Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's bank verbiage to seller's nominated bank account for the first month's shipment.
5. Should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of a negotiable $350,000 (Three Hundred and Fifty Thousand USD) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment. This payment will be deducted from the total cost of product after inspection at discharge port.
6. Seller Issues Full POP Documents to the Buyer alongside with the 3% Performance Bond (PB).
   A) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy Republic of Kazakhstan
   B) Copy of Approval to Export, issued by the Ministry of Justice, Republic of Kazakhstan.
   C) Copy of statement of availability of the product.
   D) Copy of the refinery commitment to produce the product.
   E) Copy of Transnet contract to transport the product to the loading port.
   F) Copy of the port storage agreement.
   G) Copy of the charter party agreement to transport the product to discharge port.
   H) Copy of Vessel Questionnaire 88
   I) Copy of Bill of Lading.
   J) SGS Report at loading port.
   K) Dip test Authorization (DTA) & ATB

L) NOR /ETA
M) Certificate of Ownership Transfer

7. Within 5-10 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
8. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q& Q by SGS/CIQ at destination port.
9. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.
10. Seller/buyer moves on yearly basic as per signed draft contract.

CIF -SHIPPING PROCEDURES

1. Buyer issues ICPO in their Company Letterhead containing Bank Information, Company Profiles, and CEO Passport Copy.
2. Seller issues Draft of Sales & Purchase Agreement-SPA (open for amendment) to Buyer, Buyer signs, seals, and return the signed and sealed SPA to Seller;
3. Seller issues the following Partial Proof of Product (PPOP) documents:

   A. Statement of product availability
   B. Refinery commitment to supply
   C. Product passport
   D. Certificate of origin
   E. Company license to export
   F. Product passport
   G. Proforma Invoice with validity period of five (5) days

4. Thereafter, Buyer signs Proforma Invoice and return to Seller immediately.
5. Buyer and seller sign the CPA with the secured shipping company for documentation along with the NCNDA for Commission construction, both Buyer and Seller shall be responsible for the first lift freight charges 50% each, buyer 50% freight payment shall be deducted from the first vessel value amount upon delivery.
6. Seller along with shipping company submit full set of PPOP according to the signed contract volume value with all vessel details Delivery commences as per contract schedule and vessel arrives at Buyer discharge coordinate STS within days after confirmation of freight cost being paid.

7. Buyer makes payment by T/T via MT 103 within five to seven (5-7) working days of delivery.

8. Upon receiving payment from Buyer, within two (2) working days the seller will T/T commission to all relevant parties involved in this transaction.

9. Seller then pays the commissions to both Seller's and Buyer's Consultants/Mandates within maximum 48 hrs after receipt confirmation of Swift MT103 or T/T Wire transfer according signed NCNDA-IMFPA.

10. The Process continues on monthly basis Contract.

CIF - DIRECT DEPOSIT PROCEDURE

1. The Buyer issues the purchase order after receiving the soft quotation from the seller.

2. The Seller issues the draft sales agreement and contract.

3. The buyer signs the sales agreement and contract

4. The seller shall register and legalize the signed sales agreement and contract.

5. The seller shall send the legalized contract and the following PPOP documents to the buyer, as follows

   5.1) • - CERTIFICATE OF ORIGIN.
   5.2) • - COMMITMENT TO SUPPLY.
   5.3) • - STATEMENT OF PRODUCT AVAILABILITY.
   5.4) • - COMMERCIAL INVOICE FOR THE FIRST VALUE SHIPMENT.
   5.5) • - EXPORT LICENSE.

6. The buyer shall deposit a Negotiable 3% of trial shipment total product value into seller designated bank account as the GUARANTEE FEE, while The buyer & the seller shall sign the refund agreement.

7. The seller shall commence shipment of the goods and provide complete POP documents to the buyer via email and hard copies will be sent from the seller's bank to buyer's bank via courier on the seller's expenses, TTM will be held in buyer's Designated safe location upon buyer's request.

8. A. PRODUCT EXPORT LICENSE.
B. OWNERSHIP CERTIFICATE
C. PORT STORAGE AGREEMENT.
D. CHARTER PARTY AGREEMENT FOR THE TRANSPORTATION OF PRODUCTS TO
E. THE PORT OF DISCHARGE.
F. TANK RECEIPT.
G. SGS QUALITY AND QUANTITY CERTIFICATE.
H. PRE-VALUED COMMERCIAL INVOICE
I. NOR/ETA
DIP AUTHORIZATION TEST LETTER.

9. At the beginning of shipment, when the tanker arrives at the unloading port, the buyer shall refer the ship to the customs for approval. Upon successful customs approval, the seller shall unload the oil products into bonded warehouse, the buyer shall conduct CIQ inspection, and the buyer shall pay all the remaining payment through TT telegraphic transfer or MT103 within 72-120 hours.

10. After the buyer pays the full payment, the seller shall hand over the hard copies of the original pop document (cargo right documents) to the buyer.

CIF PROCEDURE (MT700 IN RMB)

1. Buyer issues ICPO must be with buyer company letterhead.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to. Seller for final endorsement and Legalization of the SPA by the Ministry of Energy, Kazakhstan.

3. Seller gives Partial proof of products.

a) Seller Irrevocable Commitment to Supply
b) Statement of availability of product
c) Certificate of origin - Ministry Certificate
d) Invoice for the first value shipment
e) Refinery Company Certificate
f) Endorsed SPA by the Ministry of Energy.

4. Buyer issues the Financial Guarantee as pre advice LC (DLC MT700) to cover the first shipment to seller's fiduciary bank according as per the Seller Verbiage in Seven (7) bank days in top China Domestic RMB. Upon the buyer (DLC MT700) seller will issue 2%Performance Bond (PB) to the buyer bank within 3 days.

5. Within 7 banking days, if buyer fails to issue payment instrument, Buyer will make cash deposit of $420,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

6. Seller's Bank issues the following Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

I. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.

II. Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan.
III. Copy of statement of availability of the product.
IV. Copy of the refinery commitment to produce the product.
V. Copy of Transnet contract to transport the product to the loading port.
VI. Copy of the port storage agreement.
VII. Copy of the charter party agreement to transport the product to Discharge port.
VIII. Copy of Vessel Questionnaire 88.
IX. Copy of Bill of Lading.
X. SGS Report at loading port.
XI. Dip test Authorization (DTA) & ATB
XII. NOR /ETA Certificate of Ownership Transfer Allocation Transaction Passport Code
XIII. Certificate (ATPCC)by the Ministry of Energy, Kazakhstan.

7. Upon receipt of FULL POP Buyer provides seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test upon vessel arrival at discharge port.

8. Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent injection commence to the buyer's logistics.

9. Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT) Buyer's bank pays the 100% of Total value of the product in Buyer's logistics by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.

10. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents.

11. Seller Pays commission to all intermediaries involved as per singed NCNDA /IMFPA

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TITLE TAKEOVER PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over the vessel.
2. Seller issues Original MOU for Buyer to review, countersign MOU and forward back.
3. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:

   a. Product Passport (Quantity & Quality Test Analysis Report)
   b. Sanitized Certificate of Origin
   c. Sanitized Bill of Lading
   d. E.T.A. (Estimated Time of Arrival) Of Vessel
   e. Vessel (N.O.R) Notice of Readiness
   f. Cargo Manifest
   g. Refinery's Export License.
   h. Proforma Invoice for the first Shipment
   i. Payment Invoice of 2% total Shipment of Product.

4. Upon receipt of the above documents by the buyer, within 48hrs the buyer makes title take-over fee payment of 2% (Two percent) of the shipment value via t/t wire transfer.
5. Upon receipt of the above payment of the 2% (Two percent) the ownership certificate will be issued along with SGS or equivalent and authorization to board (ATB).
6. Upon the arrival of the vessel at discharge port, buyer submits ATB/ BL with the captain on-board for dip test.
7. After the successful conduct of dip test, the vessel captain will hand over the entire original pop documents to the buyer's representative while buyer pays for the 98% balance of the total shipment after SGS, CIQ or equivalent inspection at the discharge port via mt103, T/T wire transfer and the rerouting fee will be deducted while offloading will commence immediately.
8. Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the product from the buyer's bank.
9. Seller pays commission to all the intermediaries in 48 hours as per the signed and sealed NCNDA/MFPA.
10. After successful completion of trail order 300,000mt, seller will issue draft spa to the buyer for monthly order … MT x 12 months contract with rollover and extension.

Note: The title takeover fee shall be deducted from the total product value.

SIGNED & APPROVED:

MR. Alireza Bakhtiari
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